

PT Integrasi Jaringan Ekosistem**Company Rating*****ir*A+/Stable****Rated Issues**Obligasi II Integrasi Jaringan Ekosistem
Tahun 2025***ir*A+**Sukuk Ijarah I Integrasi Jaringan
Ekosistem Tahun 2025***ir*A+**

"Debt Securities with *ir*A rating has a high level of certainty to honor its financial obligations, but it can be affected by adverse changes in business and economic conditions, relative to debt securities with a higher rating."

The plus sign (+) indicates that the rating given is closer to the rating scale above it.

Rating Period

February 26, 2025 – March 1, 2026

Rating History

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Kredit Rating Indonesia assigns "*ir*A+" rating to Obligasi II Integrasi Jaringan Ekosistem Tahun 2025 and Sukuk Ijarah I Integrasi Jaringan Ekosistem Tahun 2025

Kredit Rating Indonesia ("KRI") assigns a Company Rating of "*ir*A+" with "Stable" Outlook for PT Integrasi Jaringan Ekosistem ("IJE" or "the Company"). At the same time, KRI has assigned "*ir*A+" rating to IJE's Obligasi II Integrasi Jaringan Ekosistem Tahun 2025 amounting to IDR 1.25 trillion and Sukuk Ijarah I Integrasi Jaringan Ekosistem Tahun 2025 amounting to IDR 1.25 trillion which will be used for working capital and refinancing. The ratings reflect IJE's strong financial profile, long term contract to use the assets of PT Kereta Api Indonesia (Persero) (KAI) and strong shareholder support. However, the ratings are constrained by small market share and less diversified service area.

IJE currently owns and operates approximately 7,289 km of fiber optic networks along the railway lines in Java, in collaboration with KAI. The Company started its collaboration with KAI since 2019 through tender process and already secured its contract until 2042. As the fiber optic network is built along the railway, the Company gains efficiency cost in terms of construction cost and license permission. As a result, the Company posted strong profitability margins with EBITDA margin of 82.17% and EBIT margin of 65.52%. Its revenue is gradually increasing from IDR 16.1 billion in FY21 to IDR 195.7 billion in FY23 and significantly increased to IDR 430 billion in FY24. Despite the increasing revenue in FY24, the Company managed to efficiently control its cost as proven by increasing profitability margins as well. The Company's impressive performance is also supported by shareholders as shareholder loan is given with no interest rate. IJE also received bank loan facility from several banks and these facilities are guaranteed by its shareholders.

However, the Company only held a small fraction of fiber optic market share at 1% with total fiber optic length of 7,289 km. As a relatively new player in the market, the fiber optic length is relatively small compared to the dominant players. The Company collaborates with local Internet Service Providers (ISP) and adopting business to business operations. Going forward, the Company plans to expand to business to customer scheme by offering affordable internet services through its own brand. The potential market within a radius of 10 km along the railway is 40 million potential households that targeted to be achieved in 5 years or in 2030. Currently, its service areas are still focusing in Java, while its peers are more geographically diversified.

The Company's shareholder ownership composition as of December 31, 2024, was PT Jaringan Infra Andalan (99.7%) and PT Lintas Maju Maxima (0.3%).

IJE Financial Result Highlights

For the years ended	Dec 2024 (Audited)	Dec 2023 (Audited)	Dec 2022 (Audited)	Dec 2021 (Audited)
Total Adjusted Assets (IDR, billion)	2,178.6	877.5	877.1	428.9
Total Adjusted Debt (IDR, billion)	1,057.6	415.7	502.6	259.7
Total Adjusted Equity (IDR, billion)	799.1	298.1	199.1	131.3
Total Sales (IDR, billion)	430.0	195.7	113.1	16.1
Net Income (IDR, billion)	167.7	36.8	33.5	1.2
EBITDA Margin (%)	82.2	72.5	79.8	75.0
EBIT Margin (%)	65.5	41.8	53.9	29.5
EBITDA/Adjusted Debt (x)	0.3	0.3	0.2	0.1
Adjusted Debt/Adjusted Equity (x)	1.3	1.4	2.5	2.0
FFO/Adjusted Debt (%)	0.3	0.0	0.1	0.0
EBITDA/IFCCI (x)	4.1	3.9	3.1	3.0
USD Exchange Rate (IDR/USD)	16,162	15,416	15,731	14,269

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